



March 20, 2018

Kyle Corneau, Vice President of Business Development

United Metal Solutions/
United Building Solutions

RE: One Vanderbilt VMU

Dear Mr. Corneau,

When we initially contacted United to review of the Design requirements and Scope involved for the One Vanderbilt Project's Visual Mockups it was our intent to work with you on the Steel Structures alone. However, it was clear from the onset that with your understanding of our needs as well as United's expansive network of subcontractors, you were able to provide much more.

United provided basically everything we required outside of the Curtain Wall façade, engineering services, excavation, a 30 X 60 concrete slab foundation complete with footings, as well as the installation and painting of both of the Two-Story Structures roofs, custom stairs and walls.

Your proposals were always appropriately priced and clearly presented.

This was quite a challenge and yet, United was able to stay on task and expedite your schedule without any issues. You represented your company with exceptional customer service and showed flexibility to accommodate a number of changes throughout the build.

I want to acknowledge your professionalism and efforts that contributed to the success of the project.

PNA will strongly consider working with United on our next opportunity.

Regards,

Michael A. Banas

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